

1 HON. JUDGE RICHARD A. JONES  
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6 **UNITED STATES DISTRICT COURT**  
7 **WESTERN DISTRICT OF WASHINGTON AT SEATTLE**

8 CHRISTOPHER RICHARD CHAPIN,

9 Plaintiff,

10 v.

11 THE PRUDENTIAL INSURANCE  
12 COMPANY OF AMERICA, MICROSOFT  
13 CORPORATION, and the MICROSOFT  
14 CORPORATION WELFARE PLAN,

Defendants.

No. 2:19-cv-01256-RAJ

REPLY IN SUPPORT OF CHAPIN'S  
MOTION FOR ATTORNEYS' FEES,  
COSTS, AND INTEREST

NOTE ON MOTION CALENDAR:  
April 30, 2021

16 **I. INTRODUCTION**

17 Chapin's opening brief demonstrated his requested attorneys' fees are reasonable.  
18 Chapin proffered expert declarations and court orders supporting his counsel's hourly rate and  
19 detailed how the time his counsel incurred was reasonably necessary to prevail. Prudential's  
20 request that the Court reduce Chapin's counsel's hourly rate and cut the time incurred by one-  
21 third lacks support. The Court should therefore grant this motion, award Chapin his requested  
22 fees (including fees incurred in preparing this reply brief), and award pre-judgment interest at a  
23 rate sufficient to make Chapin whole for the harm inflicted by Prudential's misconduct.  
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REPLY IN SUPPORT OF CHAPIN'S  
MOTION FOR ATTORNEYS' FEES,  
COSTS, AND INTEREST  
(No. 2:19-cv-01256) - 1

**RUIZ & SMART PLLC**  
1200 Fifth Ave., Ste. 1220  
Seattle, WA 98101  
Tel. 206-203-9100 Fax 206-785-1702

## II. ARGUMENT

**A. Prudential's challenge to counsel's hourly rate lacks evidence.**

The expert opinions of Attorneys Cordell and Crawford, and the court orders approving Chapin's counsel's hourly rate, met Chapin's burden to demonstrate that his counsel's hourly rate is reasonable and shifted the burden to Prudential to proffer rebuttal evidence. Dkt. No 63 at ¶¶ 9-14; Dkt. No. 64 at ¶¶ 24-28; Dkt. No. 65 at 11-21; *Welch v. Metro. Life Ins. Co.*, 480 F.3d 942, 947-948 (9th Cir. 2007) (citing *United Steelworkers of Am. v. Phelps Dodge Corp.*, 896 F.2d 403, 407 (9th Cir.1990)). Cordell's experience representing clients like PEMCO and Boeing in insurance litigation, work evaluating fees charged by insurance defense as well as policyholder-side counsel, and familiarity with the rates charged by similar attorneys, qualify him to opine regarding prevailing local rates. Dkt. No 63 ¶¶ 2-4 and 10-11. Prudential's objection that Cordell's opinions rely on hearsay is incorrect. Fed. R. Evid. 703; *United States v. Sims*, 514 F.2d 147, 149 (9th Cir. 1975). Its supposition that Evans' rate should be lower than the attorneys Cordell discusses overlooks Cordell's opinion that Evans' representation in this matter displayed skill comparable to these attorneys. Dkt. No. 63 at 4:22-24. And its claim that Crawford lacks a basis for his opinions ignores his knowledge of prevailing fees for ERISA litigation. Dkt. No. 62 at ¶¶ 4-12. An additional order approving Evans' \$475 hourly rate (rendered after Chapin filed his opening brief) corroborates these opinions. Reply Declaration of McKean J. Evans, Exhibit A at ¶ 5.

Prudential’s failure to submit declarations or court orders rebutting this evidence renders Chapin’s counsel’s rate presumptively reasonable. *Welch*, 480 F.3d at 947 (citing *Phelps Dodge Corp.*, 896 F.2d at 407). In *Welch*, the prevailing plaintiff submitted expert declarations and court orders supporting her counsel’s hourly rate. *Id.* The defendant submitted no contrary

1 declarations or orders. *Id.* The Ninth Circuit held that Welch met her burden and remanded to  
 2 the district court with instructions to “presume those rates are reasonable.” *Id.* As this Court has  
 3 observed, a litigant’s uncorroborated self-assessment of prevailing rates “must be given little  
 4 weight.” *Black Lives Matter Seattle-King Cty. v. City of Seattle, Seattle Police Dep’t*, 2:20-CV-  
 5 00887-RAJ, 2021 WL 289334, at \*8 (W.D. Wash. Jan. 28, 2021).

6 Instead of providing evidence, Prudential incorrectly supposes that the number of years  
 7 in practice is the sole factor relevant to a reasonable hourly rate. Dkt. No. 68 at 3-5. “[Y]ears in  
 8 practice is not the be-all and end-all in determining the reasonableness of an attorney’s hourly  
 9 rate.” *Caccamise v. Credit One Bank, N.A.*, 18-CV-971 JLS (BLM), 2020 WL 804741, at \*4  
 10 (S.D. Cal. Feb. 18, 2020). Rather, the Court should consider the attorney’s qualifications,  
 11 *Welch*, 480 F.3d at 947, and the quality of representation, *Van Gerwen v. Guarantee Mut. Life*  
 12 *Co.*, 214 F.3d 1041, 1046 (9th Cir. 2000) (citing *Blum v. Stenson*, 465 U.S. 886, 899, 104 S. Ct.  
 13 1541, 1549, 79 L. Ed. 2d 891 (1984)). In an ERISA disability lawsuit, the attorney’s analysis of  
 14 the medical evidence and rebuttal of the Plan’s consultants’ opinions can evidence the quality of  
 15 representation. *Nagy v. Grp. Long Term Disability Plan for Employees of Oracle Am., Inc.*, 739  
 16 Fed. Appx. 366, 369 (9th Cir. 2018) (Friedland, J., concurring). Chapin’s success on these  
 17 points over Prudential’s vigorous opposition reflects a high quality of advocacy. Dkt. No. 63 at  
 18 ¶13; Dkt. No 64 at ¶ 28. See Dkt. No 60 at 15-16 (accepting Chapin’s analysis of the medical  
 19 evidence) and 16-19 (rejecting Prudential’s medical opinions). And even if years in practice was  
 20 the sole consideration, the Court recently approved comparable hourly rates (\$400-\$500) for  
 21 attorneys with similar years in practice as Evans (nine to eleven) in a non-ERISA matter. *Black*  
 22 *Lives Matter Seattle-King Cty.*, 2021 WL 289334, at \*8.  
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1       **B. Prudential's conclusory time entry challenges do not support its requested cuts.**

2       Prudential fails to identify the kind of overbilling that would support its request for a  
 3 one-third across-the-board reduction in Chapin's time incurred. Judge Settle of this Court  
 4 applied a one-third haircut where the plaintiff's counsel: (1) spent "four full weeks" on one  
 5 dispositive motion; (2) spent "three full weeks" on a second dispositive motion; and (3) spent  
 6 17.1 hours on a fee motion that was identical to a motion counsel had recently filed in another  
 7 matter. *Flaaen v. Principal Life Ins. Co.*, C15-5899 BHS, 2017 WL 6527144, at \*5 (W.D.  
 8 Wash. Dec. 21, 2017). Even after this cut, the Court awarded \$137,294 in fees—comparable to  
 9 Chapin's lodestar here. *Id.* Prudential fails to identify poor billing judgment on par with *Flaaen*.

10       To the contrary, this matter required more work than the run-of-the-mill ERISA  
 11 disability case. The need to prepare a preliminary summary judgment motion regarding  
 12 administrative exhaustion distinguishes the cases Prudential offers as evidence of the time  
 13 typically involved in such a dispute. *See Bunger v. Unum Life Ins. Co. of Am.*, 231 F. Supp. 3d  
 14 865, 867-77 and 871 (W.D. Wash. 2017) (no threshold dispositive motions);<sup>1</sup> *Paulson v.*  
 15 *Principal Life Ins. Co.*, 16-5268 RJB, 2017 WL 4843837, at \*2 (W.D. Wash. Oct. 26, 2017)  
 16 (same). That issue's uncertain legal standard required significant research: the Ninth Circuit had  
 17 not addressed whether the 2018 amendments to ERISA's implementing regulation, 29 C.F.R. §  
 18 2560.503-1, abrogated the prior "substantial compliance" standard for purposes of determining  
 19 when violations render a claim "deemed denied". *See, e.g., Fessenden v. Reliance Standard Life*  
 20 *Ins. Co.*, 927 F.3d 998, 1003 n.3 (7th Cir. 2019) (re-evaluating substantial compliance doctrine  
 21 in light of amended regulation).

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 25 <sup>1</sup> It is also notable that counsel for the plaintiff in *Bunger* agrees that the time expended by Chapin in this  
 matter is reasonable. Dkt. No. 64 at ¶¶ 5 and 13-23.

1           Particularly given this context, Prudential’s three categories of quibbles with Chapin’s  
 2 time entries resemble the kind of second-guessing that the Ninth Circuit hesitates to impose on a  
 3 successful plaintiff. *Moreno v. City of Sacramento*, 534 F.3d 1106, 1112 (9th Cir. 2008). First,  
 4 Prudential’s objection that time entries reflecting multiple related tasks constitute “block  
 5 billing”, Dkt. No. 68 at 9-10, is incorrect. Grouping related tasks in a single entry is not block  
 6 billing but “is common in private practice” and provides “sufficient information for the Court to  
 7 assess the nature of the work done.” *McEuen v. Riverview Bancorp, Inc.*, C12-5997 RJB, 2014  
 8 WL 2197851, at \*6 (W.D. Wash. May 27, 2014) (citing *Secalt S.A. v. Wuxi Shenxi Constr.*  
 9 *Mach. Co.*, 668 F.3d 677, 690 (9th Cir. 2012)). For example, the September 17, 2019 time entry  
 10 appropriately records work preparing for the Fed. R. Civ. P. 26(f) conference and drafting the  
 11 joint status report because the tasks overlap; the conference’s purpose is to discuss the items  
 12 required for the report. *Compare* Dkt. No. 14 at 3-4 with Fed. R. Civ. P. 26(f).

14           Second, Prudential’s challenge to the time incurred in reviewing the administrative  
 15 record relies on its supposition counsel should not have reviewed the Plan documents. Dkt. No.  
 16 68 at 6:5-12. But the Plan documents are “at the center of ERISA”, *US Airways, Inc. v.*  
 17 *McCutchen*, 569 U.S. 88, 101, 133 S. Ct. 1537, 1548, 185 L. Ed. 2d 654 (2013), and supported  
 18 Chapin by requiring Prudential to consider his doctors’ opinions. Dkt. No. 26 at 922 and 1283.

19           Third, Prudential’s suggestion that Chapin incurred excess time preparing the joint status  
 20 report, initial disclosures, and fee petition, as well as proofing and cite-checking four lengthy  
 21 dispositive motion briefs, relies on its unsupported supposition that these documents were  
 22 boilerplate. Dkt. No. 68 at 5:15-19 and 8:13-25. Determining that Chapin incurred excessive  
 23 time in obtaining success requires more than this sort of “conclusory statement”. *Moreno*, 534  
 24 F.3d at 1116.  
 25

C. The Court should exercise its discretion and award pre-judgment interest at a rate sufficient to make Chapin whole.

Prudential acknowledges the Court has discretion to depart from the default federal court interest rate under *Blankenship v. Liberty Life Assur. Co. of Boston*, 486 F.3d 620, 627–28 (9th Cir. 2007) (citing *Grosz-Salomon v. Paul Revere Life Ins. Co.*, 237 F.3d 1154, 1164 (9th Cir. 2001)). The Court should exercise that discretion because Prudential’s misconduct harmed Chapin and his family in ways that cannot be remedied by recovery of the benefits years after the fact, including liquidating retirement account assets, stress, selling personal belongings, and forgoing elective medical treatment. Dkt. No. 40 at ¶¶ 4-8, Dkt. No. 41 at ¶¶ 4-8. The Chapin family’s lost opportunity to invest in their portfolio returning 11.61 percent, Dkt. No. 62, is the same harm *Blankenship* recognized supports a higher interest rate. 486 F.3d at 627–28. Contrary to Prudential’s objection, Chapin plainly has personal knowledge of his own investment portfolio’s rate of return. *In re Chaleunrath*, ADV. 05-01214, 2006 WL 6810921, at \*4-5 (B.A.P. 9th Cir. Sept. 5, 2006) (citing *U.S. v. Hickey*, 917 F.2d 901, 904–05 (6th Cir.1990)). It is unjust for the Chapin family to bear the burden of the harm inflicted by Prudential’s misconduct.

### III. CONCLUSION

Prudential’s retention of five lawyers from two large law firms to defend this action belies its suggestion that the dispute was “non-complex”, Dkt. No. 68 at 5:8-9. The Court should grant this motion and award Chapin’s requested fees and costs, together with the additional 8.2 hours incurred in preparing this reply brief (Reply Evans Dec., ¶ 4), plus pre-judgment interest at 11.61 percent.

Respectfully Submitted April 30, 2021.

1 **RUIZ & SMART PLLC**

2 By: /s McKean J. Evans  
3 McKean J. Evans, WSBA #52750

4 Isaac Ruiz, WSBA #35237  
5 1200 Fifth Ave., Ste. 1220  
6 Seattle, WA 98101  
7 Tel. 206-203-9100  
8 Fax. 206-785-1702  
9 iruiz@ruizandsmart.com  
10 mevans@ruizandsmart.com

11 *Counsel for Plaintiff Chapin*